



What story will you tell?



### **Commercial – Inside Sales Internship Programme – can be located anywhere across Germany**

At Thermo Fisher Scientific, each one of our 75,000 extraordinary minds has a unique story to tell. Join us and contribute to our singular mission—enabling our customers to make the world healthier, cleaner and safer.

#### **What You Will Do?**

You will possess the desire, attitude and drive to work in a commercial environment. The Commercial internship is designed to offer you the opportunity to develop insight into our broad product portfolio and introduce you to selling skills while conducting meaningful work within the Inside Sales team.

Being part of the Inside Sales team you will be introduced to many diverse parts of the function and have a wide portfolio of tasks to complete. Test your natural curiosity in providing technical advice to customers proactively, educating customers on our products and services and create potential business leads to rolling out sales action plans to project and measure your business progress.

During your programme you will have direct interactions with customers to develop new relationships. You will support our customers and provide the best possible sales representation for Thermo Fisher Scientific.

#### **Programme Duration?**

Full time beginning as soon as possible for 3-4 months then part time hours available from Sept/Oct 2021, alternatively if you are looking for a 6 months internship, we are flexible on our approach.

#### **Start date?**

Can be flexible on start date

#### **How will you get here?**

- Studying towards your degree or Masters education in a scientific subject
- Will graduate in 2022
- Passionate about making a difference in Science
- Speak fluently German

Please apply directly here: Nicola Groves - [nicola.groves@thermofisher.com](mailto:nicola.groves@thermofisher.com)